





Why FP&A Still Hurts—and What You Can Do About It

11.00, UAE



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Agenda

Total Duration





Segmei	nt Topic	Time (min)	
1	Welcome & Speaker Introduction	5	
2	ini-Survey: Your Current FP&A process 5		
3	Budget process: Pain Points & Solutions	45	
4	Live Demo: Alplanir Solution		
5	Key Takeaways & Next Steps	5	
6	Final Survey & Q&A	20	

≈80

FROM manual firefighting TO confident, automated FP&A











Excel slows down with big files, cross-links	Handles large datasets and eliminates cross-file chaos	3–5× faster planning, fewer crashes
Errors, broken formulas, no audit trail	Version control, change logs, role-based access	Transparency and accountability
Dozens of budget versions across departments	Centralized model with real-time collaboration	Aligned teams, one version of truth
Manual fact gathering and reforecasting	Automated data import and refresh	More time for analysis, less for fixing
Constant mapping issues and changing master data	ETL pipelines, stable mappings, centralized references	Less chaos, more reliable numbers
No scenario modeling or KPI impact tracking	Built-in What-if engine and driver-based planning	Better decisions, faster responses
No consolidated view or drill-down	End-to-end consolidation and breakdown visibility	Full insight across business units
Can't share Excel due to sensitive data	Granular access and logic separation	Security + shared outcomes

Our Speakers







Alex Zaitsev

Alplanir Solution Architect, Power Bl Lead, FP&A Expert Consultant specializing in FP&A, Budgeting, S&OP, Business Intelligence, Business and Data Analysis, and ERP



Maria Polyakova

Alplanir Solution Architect ,
FP&A Expert
Consultant specializing in FP&A, Business
Intelligence, Business and
Data Analysis



Abdul Rahman

Co-Founder and Partner
ALJISR Advisory & Consulting
Strategy, Transactions, Finance &

Accounting Advisory Professional with significant experience in value creation



Oleg Popov

CPM Expert

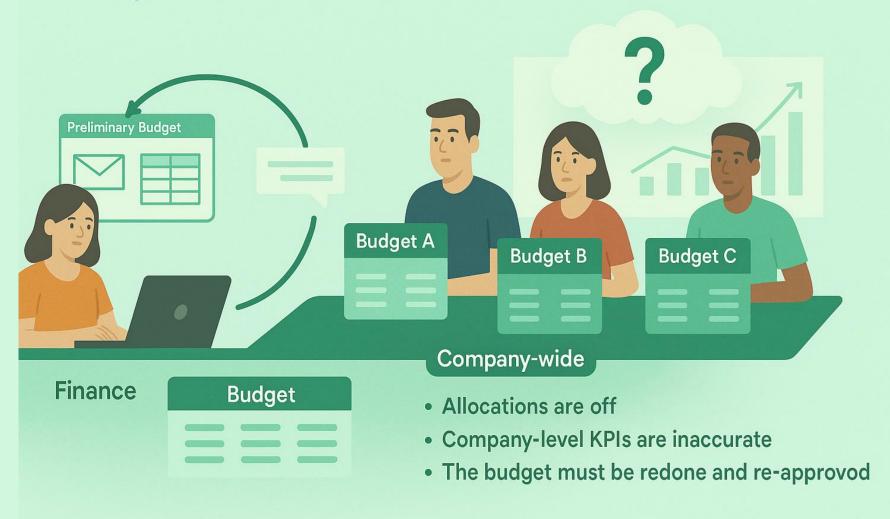
IBP, FP&A, S&OP expertise across different industries

Budget Breakdown





Budget versions differ across business units





alplanin

Thank you for your attention!





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